

## Message Text

UNCLASSIFIED

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ACTION EA-09

INFO OCT-01 ISO-00 EB-07 AS-01 /018 W  
-----018128 010504Z /12

R 301830Z JUN 77

FM AMCONSUL AUCKLAND

TO USDOC WASHDC

INFO AMEMBASSY WELLINGTON

SECSTATE WASHDC 794

UNCLAS AUCKLAND 0299

E.O: 11652: N/A

TAGS: BFOL NZ

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 614/02/P0018
2. 070177
3. Q. PILLING
4. 614 NEW ZEALAND
5. IAD
- 6A. WRITE
- 6B. J. W. PARTINGTON, MARKETING MANAGER
- 6C. THE NATIONAL DAIRY ASSOCIATION OF NEW ZEALAND LTD  
P. O. BOX 1001, AUCKLAND, NEW ZEALAND
7. CABLE: NADAS TELEX: NZ21369
8. --
9. 104-11
- 9A. DIRECTSALES AND AGENCY
10. 35511-0100 CANNING, FILLING, PORTION CONTROL  
MACHINERY AND EQUIPMENT FOR MILK POWDER TO HANDLE  
250 GRAM UP TO 2000 GRAM CANS AT A RATE OF UPTO 60  
CANS PER MINUTE OF SMALL CANS AND 12 CANS PER MINUTE  
FOR LARGE CANS. DENSITY OF MILK POWDER RANGES FROM  
33 TO 50 GRAMS PER CUBIC CENTIMETER. CAPACITY OF  
CANNING OPERATION WOULD BUILD UP TO 20 MILLION CANS  
PER YEAR.

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BUDGET FIGURES FOR A NEW DAIRY DEVELOPMENT PROJECT  
ARE DUE FOR COMPLETION BY AUGUST 1, 1977, SO RESPONSES  
TO THIS INQUIRY MUST REACH NEW ZEALAND BY MID JULY.

35760-101 WEIGHING MACHINES AND SYSTEMS FOR USE IN  
THE FOOD PROCESSING AND PACKAGING INDUSTRY INCLUDING  
MEAT, CANNED FOODS, AND CONSUMER DAIRY PACKS.

THE NATIONAL DAIRY ASSOCIATION OF NEW ZEALAND LTD. IS A VERY  
SUBSTANTIAL NEW ZEALAND OWNED COMPANY AND HAS A CLOSE CONNECTION  
WITH THE DAIRY PRODUCT MANUFACTURING PLANTS OF NEW ZEALAND.  
THE SUBJECT COMPANY CURRENTLY HAS A STAFF OF 500 AND AN  
ANNUAL SALES VOLUME OF NZ\$17.7 MILLION. UIS AN EXCELLENT  
CONTACT.  
WILLIAMS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Sent Date:** 30-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Office:** ACTION EA  
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**Original Handling Restrictions:** n/a  
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**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
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**Review Release Event:** n/a  
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**Status:** NATIVE  
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**TAGS:** BFOL, NZ  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odhc://SAS/SAS.dbo.SAS\_Docs/abc97c7b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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